

**Kenya - Estonia Trade Mission Delegation**  
**Business delegates – Health Sector Solutions**

**February 15 – 25, 2025**

18. Company name:	Malibu Pharmacy Ltd
Year established:	1994
Website:	Malibupharmacy.co.ke
Number of employees:	101-200
Representative name:	Paul Nganga
Rep's position:	COO
Industry segment:	Healthcare - Retail Pharmacy
Briefly about the company:	Small chain pharmacies in major cities across Kenya
Product/service:	Pharmaceuticals
Company competitive edge:	Free delivery, e-commerce, corporate clients
What are you looking to solve for your company with the visit to Estonia?	Delivery app, ERP solution, e-commerce solutions, HR management solutions, PE funding
Overall goal of the visit:	Possibly good business networking and tourism
Any other comment	
Association:	ABSA Client



**Lufthansa**



13. Company name:	Computer Revolution Africa Group
Year established:	1995
Website:	www.cragroup.co.ke
Number of employees	51-100
Representative name:	Lydia Njaaga
Rep's position:	Director Business Development and Strategy
Representative name:	Nyaga Anthony Njiru
Rep's position:	CFO
Representative name:	Kimani, Bob Chege
Rep's position:	CTO
Industry segment:	ICT - hardware sales ICT - software development ICT - network and structured cabling ICT - solutions vendor Cyber security Fintech - apps Fintech - Enterprise payment management
Briefly about the company:	Computer Revolution Africa Group is an IT end to end solutions provider. Our Current HQ is in Nairobi Kenya. We offer end to end IT solutions for Government, Financial Services, Manufacturing and Education Sectors. We have a big wealth of experience, and we are currently going through our expansion phase both in Africa and looking out into the globe.
Product/service:	IT Hardware, IT Software and IT Services
Company competitive edge:	Computer Revolution Africa has a great wealth of experience serving Government, Financial Services, Manufacturing and Education Sectors. We offer Premium services and also partner with the Top IT Vendors. We are currently Microsoft Licensing Solutions Provider. AWS Advanced Partner, Dell Gold Partner, Fortinet Gold Partner, Sophos Gold Partner just to name but a few. We are currently offering Microsoft Services to the majority of the Government organization included all Most of the Parastatals, Most of the Tier 1 and Tier 2 Banks in the Country as the as the Key Education providers. We take the time to understand our customers and in turn deliver services that help offer their customers all that is required for them.
What are you looking to solve for your company with the visit to Estonia?	From the Visit to Estonia, we hope to appreciate the digital progress they have made in their country and hopefully be able to replicate the same to the markets in Africa. Cybersecurity, innovation, and public sector solutions are critical areas of focus, particularly in digital



	<p>health and government business. Given the lack of in-house capabilities, a visit to Estonia presents an opportunity to gain insights into their advanced digital progress and explore ways to replicate similar solutions for markets in Africa. Key areas to explore include:</p> <ol style="list-style-type: none"> <li>1. <b>Cybersecurity:</b> Penetration testing and security assessment, focusing on government and education sectors.</li> <li>2. <b>Health Management Systems:</b> Identifying robust solutions for digital health.</li> <li>3. <b>Partnership Opportunities:</b> Exploring potential collaborations with Estonian firms.</li> <li>4. <b>Technical Training:</b> Learning strategies to enhance the skills of technical teams.</li> <li>5. <b>Local Presence:</b> Considering the registration of an organization within Estonia to facilitate partnerships and market entry.</li> </ol>
Overall goal of the visit:	Business and Fun
Any other comment	Please share any more information that you may have.
Association:	ABSA Client



22. Company name:	Dove International Wellness Center
Year established:	2015
Website:	www.doveinternational.co.ke
Number of employees:	51-100
Representative name:	Dr. Peter Onyango
Rep's position:	Chief Executive Officer
Industry segment:	Healthcare - hospitals, Healthcare - clinics, Healthcare - laboratories, Healthcare - imaging
Briefly about the company:	Dove International Wellness Center, was launched in the year 2015, with aim of sensitizing the community on mental health issues and promote awareness through digital media to reduce stigma and mortality rate in Africa and beyond, we are fully licensed mental Health hospital with the aim of supporting the country reduce the burden of mental illness.
Product/service:	Mental Health management Digital awareness & Management Digital media in demistifying stigma on the affected population
Company competitive edge:	Focus strategy, technology and innovation, maintaining strong reputation and operations efficiency, and also not forgetting, adaptability and agility
What are you looking to solve for your company with the visit to Estonia?	Get to understand how system work in Estonia and the their operations in handling health management systems. In addition to our four hospitals we are are currently working on building a faculty for ladies to reduce gender based violence among and address the trauma related complaints that may completely interfere with growth and development of the victims.
Overall goal of the visit:	To learn to new trend and skills in ICT development and Hospital Management using the current updated system
Any other comment	Very grateful for the opportunity to interact , make friends and partnership with like minded people to help reduce the stigma on mental Health
Association:	ABSA



6. Company name:	PRECISE HEALTHCARE LIMITED
Year established:	2012
Website:	www.precisehealthcare.org
Number of employees:	11-50
Representative name:	THEOPHILUS WANGATA
Rep's position:	DIRECTOR
Industry segment:	Healthcare - software solutions Healthcare - hospitals Healthcare - clinics
Briefly about the company:	Precise Healthcare Limited is a HOSPITAL that provides outpatient, inpatient and homecare solutions. We also offer health technology solutions in homecare. We also provide MEDICAL TOURISM through our sister company, Viva Serenity (www.vivaserenity.com), connecting patients with doctors and Hospitals both locally and abroad, and assisting them with travel arrangements (visa, passport, accommodation etc)
Product/service:	1. Outpatient (laboratory, pharmacy, doctors consultations, specialized clinics), 2. Inpatient general wards, ICU, theatre, maternity, dialysis, dental) 3. Homecare (doctors home visits, 24 hour nursing care, ambulance services, physiotherapy, portable imaging eg X-rays and ultrasound), medical equipment for homecare) 4. Medical Tourism (www.vivaserenity.com) 5. Promoting Health, beauty and Talents through our sister company Miss Talent Globa (www.misstalentglobal.com)l
Company competitive edge:	1. Health solutions in ICT 2. Global Connections in Medical Tourism for advance medical treatments
What are you looking to solve for your company with the visit to Estonia?	Expand Hospital Partnerships and Investment Opportunities: Seek partnerships and attract investors to support the construction of new hospital branches and clinics, as well as the acquisition of advanced hospital and medical equipment. Strengthen collaborations to expand our network of healthcare facilities across Kenya.  Collaborate with Health, Beauty, and Cosmetic Product Companies: Establish partnerships with companies in the health, beauty, and cosmetic industries to enhance service offerings and diversify revenue streams.  Develop Medical Tourism Connections: Build strategic relationships with hospitals and healthcare providers in Estonia and neighboring countries to promote medical tourism and offer high-quality healthcare services to a broader international audience.



Overall goal of the visit:	To get more business partnerships and investors in the Hospital, in medical tourism, in health and beauty and in health ICT
Any other comment	I am very interested in this. I look forward to great partnerships and having Estonians invest in our business, and learning more from Estonian Businesses
Association:	Personal contact



20. Company name:	Coseke Kenya Limited
Year established:	1999
Website:	www.coseke.com
Number of employees:	11-50
Representative name:	Geoffrey Thuo
Rep's position:	Group Managing Director
Industry segment:	ICT - software development
Briefly about the company:	<p>Founded in 1990, Coseke is a Pan-African IT solutions specialist dedicated to transforming how organizations of all sizes manage their information and workflows.</p> <p>We focus on delivering cutting-edge information and content management solutions that enable businesses to capture, manage, share, and preserve their information assets. Our solutions help reduce overhead costs, enhance operational efficiency, and streamline business processes.</p> <p>With a strong presence in East Africa, Coseke operates offices across three countries, offering a wide range of ICT services, including:</p> <ul style="list-style-type: none"> <li>Document management systems</li> <li>Digitization services</li> <li>Workflow solutions</li> <li>Business process management solutions</li> <li>Customized software solutions for automating manual processes</li> </ul> <p>Additionally, we boast a talented in-house team of software developers, ensuring we can tailor our solutions to meet the unique needs of each client. Coseke is committed to driving innovation and delivering impactful solutions that empower organizations across the continent.</p>
Product/service:	EDMS, ERP, Digitisation, E-Board, E-Cabinet etc
Company competitive edge:	We are market leaders in Digitization and process Automation in East Africa. We create value across the IT spectrum with a focus on innovation, structuring transformation and unlocking growth in all aspects of business development. It's time for your businesses to streamline workflow and increase productivity with industry-complaint solutions customized to your company's specific needs.
What are you looking to solve for your company with the visit to Estonia?	Coseke is looking to build partnerships with like-minded companies to deliver innovative software solutions tailored for our key sectors such as government, banking, healthcare, and manufacturing. By



	collaborating with tech partners in Estonia, Coseke can leverage advanced technologies like blockchain, AI, and cybersecurity to enhance solutions and stay competitive. Additionally, Coseke aims to gain insights from Estonia’s renowned digital transformation initiatives and learn best practices for scalable IT solutions. These partnerships will enable co-development of customized software to meet the unique needs of emerging markets.
Overall goal of the visit:	Making new partnerships with software solutions providers and sign up as resellers in our region.
Any other comment	I would like to see a list of participants from Estonia so that I engage where need be in advance, for purposes of a fruitful visit.
Association:	KNCCI



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Honorary Consul of the Republic of Estonia  
Nairobi, Kenya